

Corporate Profile 2026

• **One Vision. Built on Experience.**

Since 1984, Duxbury has partnered with 8,000+ resellers across Africa.

We're not just distributors, we're infrastructure architects, technical advisors, and implementation partners. Our pillars represent decades of real-world deployments, lessons learned, and solutions refined.

• **One Partner. Many Technologies.**

While single vendors promise simplicity, real environments demand best-of-breed solutions for different use cases. Our pillar approach delivers the experience of a single-vendor solution across a multi-vendor reality: unified design, coordinated support, and consistent service delivery.

You gain freedom of choice without operational complexity – one strategy, many technologies, one accountable partner.

• **One Strategy. Five Pillars.**

Real infrastructure value emerges through our five specialist pillars.

Your wireless network authenticates through cybersecurity. Surveillance cameras rely on robust networking. Services teams design solutions that span all technologies. This is not five separate categories. It is one cohesive infrastructure strategy.



CYBERSECURITY

Modern threats require modern defence.

Cybersecurity is not a product, it is an architecture. Our pillar approach delivers prevention, detection, and response across every attack vector, ensuring that your defences operate as a coordinated system.

We help you build defence-in-depth that is manageable, not a collection of disconnected tools competing for attention. The outcome is protection that is effective in practice, not just impressive on paper.

NETWORKING

Your network is the foundation of digital business. Our Networking pillar delivers performance, reliability, and intelligent management across every deployment scenario. Converging the vendors in our Networking pillar creates a complete networking strategy: enterprise connectivity where it matters, cost optimisation for edge sites, and industrial resilience for harsh environments. We design cohesive multi-vendor architectures that maximise ROI while maintaining operational simplicity.

SERVICES

Technology alone doesn't solve problems, expertise does.

Our Services pillar ensures that infrastructure is designed correctly, deployed effectively, and optimised over time. A wireless rollout succeeds because of proper survey and design. Cybersecurity protects because it is correctly architected and configured. Services are not an afterthought. They are integral to delivering outcomes, not just equipment. We have institutionalised the knowledge that turns technology into competitive advantage.

SURVEILLANCE

Video surveillance has evolved from simple recording to intelligent infrastructure. Effective surveillance requires three elements: intelligent cameras processing at the edge, an open VMS unifying the environment, and analytics that extract actionable insight. Our Surveillance pillar delivers all three. We design systems where cameras perform smart detection locally, reducing false alarms and network load, while open platforms provide centralised investigation, compliance, and long-term scalability. Integrated analytics transform video from an evidence archive into real-time operational intelligence.

WIRELESS

Wireless is no longer auxiliary. It's primary infrastructure. Our Wireless pillar delivers reliable, high-performance connectivity across every environment and use case. Different problems demand different wireless solutions. Our Wireless pillar provides the expertise to match technology to requirement: WiFi for offices, mesh for mobility, fixed wireless for connectivity gaps, and cellular amplification where coverage fails.

We match technology to requirement and design converged wireless architectures that deliver ubiquitous connectivity without over-engineering.

