

DUXBURY SURVEILLANCE

Surveillance Masterclass Invitation

Beyond the Camera

Modern surveillance is more than cameras. In this **Surveillance Masterclass**, **Martin Annandale, Surveillance Solutions Architect at Duxbury Networking**, unpacks how resellers can build smarter, higher value solutions by combining edge analytics, open VMS, AI recognition, and scalable storage.

The focus: real architectures, real partner opportunities, and outcomes your customers actually pay for -faster response, cleaner investigations, and better decision making.



- Design patterns from **edge to core**: cameras, VMS, analytics, storage
- When to run analytics on camera vs. server, and how to size storage right
- Real deployments: what worked, what to avoid, and quick wins
- Integration basics: devices, events, search, and reporting your clients value

Johannesburg

Thursday, 7 May 2026
from 09:00 - 11:00

Duxbury Networking
Block 1, Riviera Office Park
66 Oxford Road, Riviera, 2193

RSVP Johannesburg

Durban

Thursday, 21 May 2026
from 09:00 - 11:00

Holiday Inn Express Umhlanga
2 Ncondo Place, Off Umhlanga
Rocks Drive, Durban, 4320

RSVP Durban

Limited seats available.
Secure your place today.



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